

## Message Text

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E.O. 11652: NA  
TAGS: BEXP, EG  
SUBJECT: NATIONAL MACHINE TOOL BUILDERS ASSOCIATION (NMTBA) IOGA  
TRADE MISSION TO EGYPT

REF: CAIRO 3434

SUMMARY: NMTBA MISSION VISIT TO EGYPT FROM APRIL 18-23 WAS SUCCESSFUL AND MISSION RESULTS EXCEEDED EXPECTATION NMTBA ORGANIZERS AND EMBASSY. NMTBA INTERNATIONAL TRADE DIRECTOR JACK CONNOR INDICATED OUTCOME HAD CONFIRMED NMTBA DECISION THAT EGYPT SHOULD BE ONE OF KEY TARGET COUNTRIES FOR MACHINE TOOL EXPORTS FROM US. MISSION WAS RECEIVED WITH ENTHUSIASM BY OFFICIALS OF MINISTRY OF INDUSTRY AND MINISTRY OF WAR PRODUCTION. THREE MISSION PARTICIPANTS WERE SO IMPRESSED BY EGYPTIAN METALLURGICAL CAPABILITIES THAT THEY ARE PLANNING CONDUCT INVESTIGATIONS INTO JOINT VENTURE INVESTMENTS.  
END OF SUMMARY

1. MISSION MEMBERS WERE FAVORABLY IMPRESSED BY PLANTS UNDER THE GENERAL ORGANIZATION FOR MILITARY FACTORIES. MILITARY FACTORY NO 8, WHICH IS CURRENTLY PRODUCING 27 THOUSAND TONS PER DAY OF FERROUS CASTINGS AND WILL INAUGURATE NEW 15,000 TON PER DAY CASTING FACILITY IN OCTOBER 1975, WAS MOST IMPRESSIVE. MISSION MEMBERS WERE SURPRISED TO FIND MOST MODERN METHODS OF QUALITY CONTROL IN OPERATION. MILITARY FACTORY 999, WHICH MANUFACTURERS MACHINE TOOLS, ALSO WAS VISITED.

INDIVIDUAL MISSION MEMBERS WERE ABLE TO VISIT FOUR ADDITIONAL FAC-  
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TORIES OF GENERAL ORGANIZATION FOR MILITARY FACTORIES. LARGEST EGYPT-

IAN USER OF MACHINE TOOLS, NASR AUTOMOBILE CO. WITH 10 THOUSAND EMPLOYEES AND PRODUCTION OF CARS, TRUCKS, BUSES AND ENGINES, WAS ALSO VISITED. FACTORIES UNDER CONTROL GENERAL ORGANIZATION FOR MILITARY FACTORIES WERE JUDGED BY MISSION MEMBERS AS FAR MORE EFFICIENT THAN OTHERS. MISSION MEMBERS, PARTICULARLY AS RESULT OF FACTORY VISITS, LEFT EGYPT WITH BROADLY BASED VIEW EXTENT EGYPTIAN INDUSTRIALIZATION AND POTENTIAL FOR US EXPORTS MACHINE TOOLS.

2. IN ADDITION TO ONE AND A HALF HOUR BRIEFING BY AMBASSADOR, MISSION MEMBERS MET WITH MIN OF INDUSTRY SHAHEEN, MIN OF WAR PRODUCTION BADRY AND MIN OF ECONOMY AND ECONOMIC COOPERATION SHAFEL. MEETINGS WERE ALSO HELD WITH THE CHAIRMAN GENERAL ORGANIZATION FOR INDUSTRIALIZATION, CHAIRMAN GENERAL ORGANIZATION FOR MILITARY FACTORIES, CHAIRMAN GENERAL ORGANIZATION FOR ENGINEERING AND ELECTRONIC INDUSTRIES AND PRESIDENT EGYPTIAN FEDERATION OF INDUSTRIES. AT NO TIME WAS THERE ANY EGYPTIAN RELUCTANCE TO ANSWER MISSION MEMBER QUESTIONS. MISSION MEMBERS WERE GRATIFIED AT EAGERNESS OF OFFICIALS MINISTRY OF WAR PRODUCTION TO DISCUSS JOINT VENTURES FROM MINISTERIAL LEVEL ON DOWN.

3. ONE OF MOST SUCCESSFUL FEATURES OF MISSION VISIT WAS TECHNICAL PRESENTATION HELD FINAL EVENING. EACH COMPANY SET UP TABLE DISPLAYING TECHNICAL LITERATURE. OVER 125 ENGINEERS AND FACTORY MANAGERS ATTENDED THIS FUNCTION AND WERE ABLE TO EXAMINE LITERATURE AND QUESTION MISSION MEMBERS.

4. AMBASSADOR EILTS GAVE INTRODUCTORY RECEPTION FOR MISSION. EGYPTIAN SIDE HOSTED RECEPTION AND LUNCHEON FOR MISSION MEMBERS. THESE SOCIAL OCCASIONS PROVIDED OPPORTUNITIES FOR NUMEROUS INFORMAL CONTACTS FOR MISSION MEMBERS.  
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